

**JULIE A. FLEMING, J.D., A.C.C.**

1248 Oxford Rd. NE  
Atlanta, Georgia 30306-2610  
(800) 758-6214  
jaf@lifeatthebar.com  
www.LifeAtTheBar.com

**CONSULTING  
EXPERIENCE**

**FOUNDER**, Life At The Bar LLC, Atlanta, Georgia.  
2005 – present. Consulting with law firm associates and partners on professional development, business development, leadership development, career management, and work/life integration issues. Serving an international clientele.

**COACH  
TRAINING and  
RELATED  
CERTIFICATIONS**

**A.C.C. (ASSOCIATE CERTIFIED COACH)**, 2008.

**CERTIFIED, LEADERSHIP CIRCLE PROFILE**, 2008.

**CERTIFIED LEADERSHIP COACH**, Georgetown University Center for Professional Development, Arlington, Virginia. 2007.

**CERTIFIED PROFESSIONAL BEHAVIORAL ANALYST**, Target Training International, 2006. Certified to administer and interpret the DISC and related assessments.

**COACHING-  
RELATED  
PUBLICATIONS**

***THE RELUCTANT RAINMAKER: A GUIDE FOR LAWYERS WHO HATE SELLING*** (Crow Creek Press 2009).

***ASPIRING RAINMAKER: You Can't Go It Alone.*** The Complete Lawyer (2009).

***MENTOR BY EXAMPLE WITH EXCELLENT DELEGATION.*** The Complete Lawyer (2009).

***CULTIVATE YOUR RAINMAKING SKILLS BY BECOMING ACTIVE.*** The Complete Lawyer (2009).

***RETHINKING BALANCE, REINVENTING YOURSELF.*** TRIAL Magazine , Vol. 44, No. 12 (2008).

***JOB #1 FOR EVERY BEGINNING ASSOCIATE: Marry Legal Expertise with Client Service Skills to Enjoy a Successful Career.*** The Complete Lawyer (2008).

***THE WHOLE ENCHILADA: Women want the freedom to have a stellar career and to meet family demands as they choose.*** The Complete Lawyer (2008).

***HOW TO SPOT AND DEAL WITH JERKS: Learn when and how to confront, disengage, and manage the jerks in your life.*** The Complete Lawyer (2008).

**COACHING-  
RELATED  
PRESENTATIONS**

**FIVE FOUNDATIONS OF TIME MANAGEMENT FOR ATTORNEYS.** Ohio State Bar Association Annual Convention, Cleveland, Ohio. May 2009.

**MENTORING PANEL.** Emory University School of Law. October 2008.

**TURNING YOUR ASSOCIATES INTO RAINMAKERS.** National Constitution Center, teleconference. October 2008.

**MAKING CONNECTIONS THAT MATTER FOR INTERNAL NETWORKING.** International law firm, Washington, D.C. June 2008.

**ESSENTIAL SKILLS FOR GREAT RAINMAKERS.** Center for Competitive Management, teleconference. May 2008.

**FIVE FOUNDATIONS OF TIME MANAGEMENT FOR ATTORNEY-LEADERS.** Georgia Association of Women Lawyers Leadership Academy, Atlanta, Georgia. March 2008.

**TAMING THE INFORMATION TSUNAMI: Making Technology Work for You, Not Against You.** South Dakota Bar Association Annual Meeting, Scottsdale, Arizona. March 2008.

**LEGAL  
EXPERIENCE**

**ASSOCIATE,** Allen, Dyer, Doppelt, Milbrath & Gilchrist, P.A., Orlando, Florida. May 2005 – December 2005.

Intellectual property litigation with an emphasis on patent and trademark matters. Responsibilities included witness preparation for deposition and trial; conducting depositions; argument preparation; settlement negotiation; and drafting discovery requests and responses, motion, and briefs.

**ASSOCIATE, Intellectual Property Litigation Section,** Jones Day, Atlanta, Georgia. June 1999 – April 2005.

Engaged in all stages of intellectual property litigation, with heavy emphasis on patent and trade secret cases. Responsibilities included: extensive work with expert witnesses including assisting in development of substantive opinions and preparation of written reports; assisting in Markman briefing and argument preparation; preparing working outlines for hearings and mediations; participating in settlement negotiations; drafting patent validity opinions; conducting and evaluating prior art searches; taking and defending depositions and associated witness preparation; performing inventor and other witness interviews; supervising junior associates and support staff; and drafting pleadings, discovery requests and responses, motions, and briefs.

**PART-TIME ASSOCIATE**, Office of B. J. Powell,  
Atlanta, Georgia. September 1998 – April 1999.  
Assisted in preparation of motions and briefing (including trial preparation  
and presentation) for patent litigation practice while completing work at  
Georgia State University. Technologies: medical devices and HVAC.

**CONTRACT ATTORNEY**

Atlanta, Georgia. November 1995 – September 1998.  
Researched and wrote memoranda and pleadings in intellectual property,  
income tax, and other federal and state court litigation while enrolled full  
time at Georgia State University.

**JUDICIAL LAW CLERK** to the Hon. J. Owen Forrester, United States  
District Court for the Northern District of Georgia,  
Atlanta, Georgia July 1993 – August 1995.  
Researched and drafted memoranda for Judge's use in writing orders;  
briefed Judge on issues and relevant law for conferences, hearings, and  
trials. Special emphasis on intellectual property and patent matters.

**BAR  
ADMISSIONS**

**BAR OF THE DISTRICT OF COLUMBIA**, 2005.  
**STATE BAR OF FLORIDA**, 2005. (Inactive.)  
**UNITED STATES PATENT AND TRADEMARK OFFICE**, 1998.  
**STATE BAR OF GEORGIA**, 1993.

**EDUCATION**

**GEORGIA STATE UNIVERSITY**, Atlanta, GA.  
Bachelor of Science Degree in Biology, *Magna Cum Laude*,  
December 1998.

Phi Delta Phi; Golden Key Honor Society;  
Dean's Scholarship Key; Dean's List; Faculty Scholar.

**EMORY UNIVERSITY SCHOOL OF LAW**, Atlanta, GA.  
Juris Doctor Degree, May 1993.

Top 25%; Dean's List; American Jurisprudence Award, Property;  
*Emory International Law Review*, Notes and Comments Editor.  
Lamar Inn of Court, American Inns of Court.

**VANDERBILT UNIVERSITY**, Nashville, TN.  
Bachelor of Arts Degree in English, May 1990.

**LEGAL  
PUBLICATIONS**

**PATENT LITIGATION FOR THE NON-PATENT ATTORNEY**, chapter in  
*Biotechnology and the Law*. Published January 2007 by the ABA Section of  
Science and Technology Law.

**BOOK REVIEW: *Powerful Medicines***. *Jurimetrics: The Journal of Law,  
Science, and Technology* (Arizona State University College of Law).  
Spring 2006.

**ARTICLE: *State Funding of Embryonic Stem Cell Research: Is Florida  
Next?*** *Biotech Briefing* (Biotechnology Committee of ABA Section of  
Science and Technology Law). Publication, January 2006.

**CURRENT BAR APPOINTMENTS AND ACTIVITIES** **FELLOW**, American Bar Foundation.  
**EDITOR-IN-CHIEF**, The SciTech Lawyer, published by the ABA Section of Science and Technology Law. August 2006– present.

**MEMBER**, Georgia Association for Women Lawyers.

**MEMBER**, National Association of Women Lawyers.

**PREVIOUS BAR APPOINTMENTS** **MEMBER**, Editorial Board of The SciTech Lawyer, published by the ABA Section of Science and Technology Law. Lead editor for Spring and Winter 2005 issues. August 2004 – July 2006.

**MEMBER**, ABA Special Committee on Bioethics and the Law. Represent interests of Section of Science and Technology Law on bioethics issues on 20-member cross-ABA panel. August 2000 – August 2006.

**MEMBER**, Long Range Planning Committee of the ABA Section of Science and Technology Law. August 2004 – August 2005.

**CHAIR**, Life Sciences and Physical Sciences Division, ABA Section of Science and Technology Law. Appointed subcommittees to evaluate proposed resolutions involving the life sciences and recommendations to Section Council; worked with groups seeking to propose resolutions to address life sciences issues and harmonizing conflicting views among the Sections. August 2001 – August 2004.

**COUNCIL MEMBER**, ABA Section of Science and Technology Law. Elected to twelve-member council that, in combination with the officers, governs Section operations and policy. August 1999 – August 2004.

**CHAIR**, Biotechnology Committee, ABA Section of Science and Technology Law. Organized Annual Meeting program 1999; founded quarterly Biotech Briefing for members. August 1997 – August 2002.